





POSSMEI IN TAIWAN

伯思美在台灣



POSSMEI Bubble Milk Tea

伯思美珍珠奶茶創意學院 Institute For Innovation



1. 茶飲實體店面訓練中心 BUBBLE TEA TRAINING CENTER
2. 伯思美品牌概念及產品展示大廳 POSSMEI BRAND CONCEPT AND EXHIBITION HALL
3. 烘焙實體店面訓練中心 BAKERY CAFÉ TRAINING CENTER



POSSMEI BRAND STORY



POSSMEI

伯思美 品牌故事

伯思美在台灣土地深耕、茁壯，揉合西方新潮，將珍珠奶茶賦予「品味」、「時尚」的品牌策略，我們從一粒黑珍珠發展到數百種口味多變的飲品，甚至在軟硬體上做完整的專業規劃，從產品研發、原料採購、生產製造、到開店品牌與經營，提供顧客完善、高品質的商品與服務。如今仍然秉持著信念和執著，將珍珠奶茶產業重新整合，建立品牌化、做出品牌承諾第一人，將珍珠奶茶塑造成國際上高度創新的產業。

Deeply rooted in Taiwanese history and culture, POSSMEI is dedicated to infusing elements of 'fashion' and 'taste' into the traditional bubble milk tea industry. Specializing in integrating Eastern and Western cultures, POSSMEI offers an innovative total solution service to our customers. We have transformed a simple tapioca pearl into an industrial miracle, offering hundreds of beverage choices to satisfy today's discerning consumers. Equipped with a state-of-the-art bubble milk tea training center and a devoted team of professionals, POSSMEI guarantees an unforgettable experience tailored to all your needs: Brand Design, Product Development, Interior Space Planning, Materials R&D, Business Strategy, Professional Bar Training, and much more! With numerous global success stories, POSSMEI redefines 'innovation' in the international bubble milk tea industry.



BUBBLE MILK TEA

珍珠奶茶 產業徹底國際化

Industry Globalization

珍珠奶茶是城市的化妝師

珍珠奶茶是具有相當的自主性，而珍珠奶茶店，不單只提供紅茶、綠茶、奶茶、咖啡等飲料，還有各式各樣能代表各店特色的「特調飲料」，也可以隨客人喜好隨時創造出受歡迎的口味，沒有一個飲料可以這樣如此千變萬化，他可以滿足所有人的口慾，也拉近人們之間的距離，也替這個都會上了些許的創意與活力。

Bubble Milk Tea: The Urban Artisan

Bubble milk tea is a highly personalized beverage. Bubble tea shops should not only provide standard options like black, green, milk tea, and coffee, but they should also strive to offer specialty drinks that best reflect each store's unique concept, customized to meet diverse consumer taste preferences. Similar to Starbucks coffee, bubble milk tea has evolved beyond being "just a drink"; it has become a fashionable lifestyle that connects people worldwide, infusing creativity and vitality into the urban bubble tea community.

POSSMEI AROUND THE GLOBE

伯思美全球分部

2009

POSSMEI HEADQUARTERS

TAIWAN 台灣總部



2010

MANUFACTURING AND R&D CENTER

TAIWAN 生產研發中心



2011

PROPOSSMEI

PHILIPPINES 菲律賓總代理



2013

POSSMEI EUROPE GmbH
GERMANY 德國



2014

POSSMEI U.S.A. INC.
CALIFORNIA 美國加州



2018

POSSMEI TEXAS INC.
TEXAS 美國德州



2023

POSSMEI N.Y. INC.
NEW YORK 美國紐約



HEADQUARTERS

TAIWAN

伯思美總部大樓搖身
一變成為文創浪潮的
國際推手

來到伯思美總部，您不但一次可以
看到台灣的珍珠奶茶發展過程
，一覽無遺，現場更有專業人員
全程解說，探索珍珠奶茶的世界
，就此展開。伯思美不僅將台灣
珍珠奶茶整合出一個新產業，更
以經營道地的文創志業自詡。

總部
大樓

The POSSMEI headquarters is not only where the heart and soul of bubble milk tea but also the core driving force behind the international bubble tea phenomenon. A tour of our headquarters will provide you with comprehensive insight into the birth, rise, and transformation of the Taiwanese bubble milk tea industry, as well as its expansion to all corners of the world.



1F

Lobby 大廳

Marketing Department
廣告企劃部

Training Department
教育訓練部



2F

Bubble Milk Tea Exhibition Hall
珍珠奶茶人文概念館

Multimedia Center
多媒體電影院



3F

Training Center
實體店面教學中心



4F

Financial Department
財務部

Accounting Department
會計部

Purchasing Department
採購部



5F

Overseas Sales
Department
業務部



6F

Landscape Garden
人文禪意空中花園



MANUFACTURING AND R&D CENTER

生產
研發中心
TAIWAN



信任由細節開始 用心建構完整服務

伯思美追求精準完美，嚴格監管每個環節的產品品質，伯思美二館由生產加工、品質檢驗、倉儲、配送運輸的過程都細心把關每項產品，用高標準的精密手法取樣、檢測產品，以高效率的快速配送管理，持續提供最優良的產品服務，實現產品的最終價值。

Trust begins with attention to detail. POSSMEI pursues perfection in every aspect of the supply chain, executing strict quality control from production, quality assurance, packaging, to storage and logistics, ensuring that all products leave our facilities in the best possible condition. Quality and efficiency are key elements of the POSSMEI brand and are often the reasons why customers choose our brand over others.



Logistics Center
倉儲區 出貨碼頭

1F



Semi-Finished Goods
原物料倉儲區

2F



Packaging
& Production Cleanroom
無塵室生產中心

3F



QC Lab
品質管制檢測中心

4F



Packaging Materials
Storage Area
包裝材料物料區

5F

珍珠奶茶學院

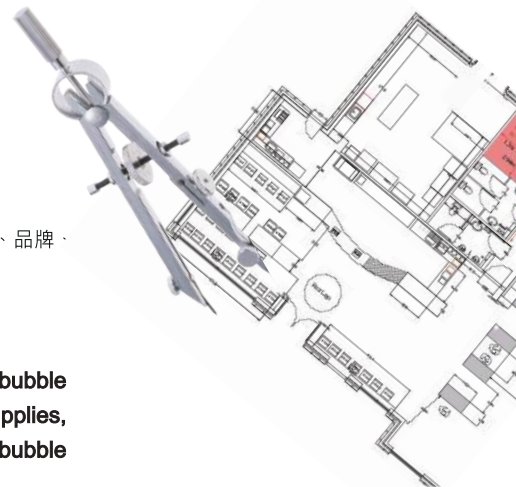
BUBBLE TEA COLLEGE

走一趟伯思美，為您實現一個夢想

滿足您在世界的任何國家開茶飲店所需的一切專業服務，我們擁有一群專精於珍珠奶茶的顧問團隊，從經營、品牌、空間規劃、培育、設備、原料，完整的開店顧問，讓您開店期間能夠全心全力投入經營無後顧之憂。

We fulfill your bubble milk tea dream.

Here at POSSMEI, we offer all the necessary resources to help you open your own personalized bubble milk tea store, from brand design and interior space planning to professional bubble tea training, supplies, materials R&D, and business strategy. Backed by a team of bubble milk tea experts, we make your bubble milk tea dream come true.



JUST

5 天
DAYS

Our services around the world



1

經營顧問 Management Consultant

品牌定位 Brand Positioning
風格定位 Style Setting
營業策略 Business Strategy
流程督導 Process Supervising
飲品規劃 Menu Planning



2

品牌設計 Brand Design

品牌創意 Brand Creation
廣告創意 Advertising
視覺設計 Visual Design
企業識別 Corporate Identity System (CIS)



3

裝潢設計 Interior Decoration

空間配置 Space Allocation
動線規劃 Circulation Flow Arrangement
風格規劃 Style Planning
施作標準 Standard Operating Procedure (SOP)



6

原料研發 Materials R&D

口感研發
New Flavors / Taste Development
新品客製化服務
New Products Customization
品管標準檢驗
QC Inspection Execution



5

設備規劃 Equipment Arrangement

手冊制定 Instruction Manual
技術知識 Technical Knowledge
設定標準 Standard Setting
設備操作 Equipment Operation
狀況排除 Error Debugging



4

培育計畫 Training Program

手冊制定 Instruction Manual
吧台實作 Bar Skill Practicing
餐點制定 Menu Setting
飲品調製 Beverage Preparation
原料知識 Raw Material Knowledge



BUBBLE TEA



探索珍珠奶茶世界

BUBBLE TEA DIY KIT

珍珠奶茶DIY創意禮盒



- Q'TY: 2.42 LB * 8 KITS
(1.1 KG * 8 KITS)
- NET WT.: 19.36 LB (8.8 KG)

BROWN SUGAR DIY KIT

黑糖珍珠DIY組合



- Q'TY: 1.79 LB * 12 CASES
(816 G*12 CASES)
- NET WT.: 21.48 LB (9.79 KG)

Preservative Free!

BUBBLE TEA DIY KIT

珍珠奶茶DIY組合



- Q'TY: 1.02 LB * 12 CASES
(462 G*12 CASES)
- NET WT.: 12.24 LB (5.54 KG)

Preservative Free!

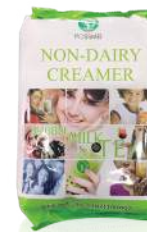


TAPIOCA PEARL
黑珍珠粉圓

- Q' TY: 6.6 LB * 6 BAGS (3 KG x 6 BAGS)
- NET WT.: 39.6 LB (18 KG)



GOLDEN TAPIOCA PEARL
黃金珍珠粉圓



COFFEE CREAMER / NON DAIRY CREAMER
奶精粉 / 植物性奶精粉

- Q' TY: 2.2 LB * 12 BAGS (1 KG x 12 BAGS)
- NET WT.: 26.4 LB (12 KG)



COFFEE CREAMER
奶精粉

- Q' TY: 44 LB / BAG (20 KG / BAG)



FRUCTOSE
伯思美果糖

- Q' TY: 11 LB * 4 BTLS (5 KG x 4 BTLS)
- NET WT.: 44 LB (20KG)



CANE LIQUID SUGAR
台糖蔗糖

- Q' TY: 11 LB * 4 BTLS (5 KG x 4 BTLS)
- NET WT.: 44 LB (20KG)



ASSAM BLACK TEA
阿薩姆紅茶

- Q' TY: 1.32 LB * 10 BAGS (600G x 10 BAGS)
- NET WT.: 13.2 LB (6 KG)

① 600G茶葉系列 600G BASE TEA



ASSAM BLACK TEA
阿薩姆紅茶



EARL GREY TEA
伯爵茶



OSMANTHUS BLACK TEA
桂花紅茶



JASMINE GREEN TEA
茉香綠茶



OSMANTHUS
OOLONG TEA
桂花烏龍



FOUR SEASON
OOLONG TEA
四季青茶

● Q'TY: 1.32 LB * 10 BAGS (600 G x 10 BAGS) ● NET WT.: 13.2 LB (6 KG)

② 100G茶包系列 100G BASE TEA



BLACK TEA
特選紅茶



JASMINE GREEN TEA
茉莉綠茶

● Q'TY: 0.22 LB * 60 BAGS (100 G x 60 BAGS)
● NET WT.: 13.2 LB (6 KG)

③ 100G&50G免濾茶包系列 100G & 50G TEA BAGS



ASSAM BLACK TEA
阿薩姆紅茶

100 G

● Q'TY: (0.22 LB (100 G) x 6 SACHETS) x 8 BAGS
● NET WT.: 10.56 LB (4.8 KG)

50 G

● Q'TY: (0.11 LB (50 G) x 10 SACHETS) x 10 BAGS
● NET WT.: 11 LB (5 KG)



JASMINE GREEN TEA
茉香綠茶

100 G

● Q'TY: (0.22 LB (100 G) x 6 SACHETS) x 8 BAGS
● NET WT.: 10.56 LB (4.8 KG)

50 G

● Q'TY: (0.11 LB (50 G) x 10 SACHETS) x 8 BAGS
● NET WT.: 8.8 LB (4 KG)

TEA

基底茶是奶茶、珍珠奶茶的靈魂，也是台式珍珠奶茶行銷多國的主角之一。

The base tea is the soul of any type of bubble tea and a key element in making a cup of authentic Taiwanese bubble milk tea.





FLAVORED SYRUP



MANGO
芒果



STRAWBERRY
草莓



PINEAPPLE
鳳梨



LITCHI
荔枝



PASSION FRUIT
百香果



HONEYDEW
哈密瓜



LEMON
檸檬



ORANGE
柳橙



KIWI
奇異果



GREEN APPLE
青蘋果



PEACH
水蜜桃



KUMQUAT & LEMON
金桔檸檬



EXTRA YOGHURT
乳酸



LAVENDER
薰衣草



PREMIUM BLACK
SUGAR SYRUP
手炒黑糖



RASPBERRY
覆盆子



BLUEBERRY
藍莓



GRAPEFRUIT
葡萄柚



GRAPE
葡萄



DRAGON FRUIT
火龍果



GREEN GRAPE
青葡萄

● Q' TY: 5.5 LB * 6 BTLS (2.5 KG x 6 BTLS)

● NET WT.: 33 LB (15 KG)



PASSION FRUIT
百香果爆爆珠



YOGHURT
優格爆爆珠



ORANGE
柳橙爆爆珠



MANGO
芒果爆爆珠



LEMON
檸檬爆爆珠



RASPBERRY
覆盆莓爆爆珠



KIWI
奇異果爆爆珠



LITCHI
荔枝爆爆珠



CHERRY
櫻桃爆爆珠



GRAPE
葡萄爆爆珠



DRAGON FRUIT
火龍果爆爆珠



PEACH
水蜜桃爆爆珠



BLUEBERRY
藍莓爆爆珠



WATERMELON
西瓜爆爆珠



GREEN APPLE
青蘋果爆爆珠



STRAWBERRY
草莓爆爆珠



RAINBOW
彩虹爆爆珠



COFFEE
咖啡爆爆珠

(ONLY RAINBOW & COFFEE)

● Q'TY: 7.04 LB * 4 BTLS (3.2 KG x 4 BTLS)

● NET WT.: 28.16 LB (12.8 KG)

● Q'TY: 6.83 LB * 4 BTLS (3.1 KG x 4 BTLS)

● NET WT.: 27.32 LB (12.4 KG)

POPPING BOBA

POPPING BOBA 爆爆珠系列

Embark on an adventure with our popping bobas ! With every sip and bite, experience an explosion of fruity flavors in your mouth. Available in various flavors, these popping juice balls are wrapped with seaweed extract and can be used as toppings on snow ice or in fruit-flavored beverages. Guaranteed to be a star product, they are an excellent addition to your bubble tea menu.

咬下爆爆珠就會流出豐富果香，爆爆珠有著多種口味，外層則為海藻萃取，把雪花冰或飲品淋上爆爆珠，賣相十足，絕對是飲料單上的明星。



SWEET BEANS

豆類系列





LOTUS SEED
蓮子



BLACK BEAN
黑豆



RED KIDNEY BEAN
花豆



RED BEAN
紅豆



**PURPLE RICE
& RED BEAN**
紫米紅豆



MUNG BEAN
綠豆



SWEET POTATO
番薯



SWEET BARLEY
薏仁

● Q'TY: 7.48 LB * 6 CANS (3.4 KG x 6 CANS)

● NET WT.: 44.88 LB (20.4KG)



SWEET PEANUT
花生



SWEET TARO
芋頭



SWEET RED BEAN
紅豆



SWEET DICED TARO
芋頭

● Q'TY: 7.05 LB * 6 CANS
(3.2 KG x 6 CANS)
● NET WT.: 42.3 LB (19.2KG)

● Q'TY: 7.26 LB * 6 CANS
(3.3 KG x 6 CANS)
● NET WT.: 43.56 LB (19.8KG)

● Q'TY: 2.2 LB * 16 BAGS (1KGx16BAGS)
● NET WT.: 35.27 LB (16KG)

MAGIC BOBA 魔力晶球系列



ORIGINAL
原味魔力晶球



BROWN SUGAR
黑糖魔力晶球



MANGO
芒果魔力晶球



CHERRY
BLOSSOM
櫻花魔力晶球

● Q'TY: 4.4 LB * 6 BAGS (2 KG x 6 BAGS) ● NET WT.: 26.4 LB (12 KG)

NATATE COCO 椰果系列



STRAWBERRY
草莓椰果



LITCHI
荔枝椰果



GREEN APPLE
青蘋果椰果



PINEAPPLE
鳳梨椰果

● Q'TY: 8.8 LB * 4 BTLS (4 KG x 4 BTLS) ● NET WT.: 35.2 LB (16 KG)

FRUIT JAM 果醬系列



PINEAPPLE
鳳梨果醬



MANGO
芒果果醬



STRAWBERRY
草莓果醬



PASSION FRUIT
百香果醬

● Q'TY: 9.9 LB * 4 BTLS (4.5 KG x 4 BTLS) ● NET WT.: 39.6 LB (18 KG)

HAN TIEN JELLY 寒天系列



HAN TIEN JELLY
(BROWN SUGAR)
黑糖寒天



HAN TIEN JELLY
原味寒天

● Q'TY: 6.82 LB * 4 BTLS (3.1 KG x 4 BTLS) ● NET WT.: 27.28 LB (12.4 KG)

CRTSTAL JELLY 晶凍系列



ORIGINAL
原味晶凍



BROWN SUGAR
黑糖晶凍

● Q'TY: 4.4 LB * 6 BAGS (2 KG x 6 BAGS) ● NET WT.: 26.4 LB (12 KG)

JELLY TOPPING 蒟蒻系列



LITCHI
荔枝Q果



COMPOSITE
三色Q果

● Q'TY: 8.36 LB * 4 BTLS (3.8 KG x 4 BTLS) ● NET WT.: 33.44 LB (15.2 KG)



TOPPINGS

配料系列



TARO MIX & MATCHA

POWDERS 粉類系列

We offer a variety of instant powders to satisfy cravings for rich, creamy flavors.

有多種口味變化繁多，口感濃郁香醇，是茶飲店業者的最佳選擇，讓餐點內容更加多采多姿。

● NON-DAIRY VERSIONS ARE AVAILABLE.



JI YU JIN SHA - TARO MIX (GOLD)
金牌紫芋京沙



JI YU JIN SHA - TARO MIX
紫芋京沙

● Q' TY: 2.2 LB x 10 BAGS (1 KG x 10 BAGS)

● NET WT.: 22 LB (10 KG)



BUBBLE TEA
奶茶粉



THAI TEA
泰奶粉

● Q' TY: 2.2 LB x 10 BAGS (1 KG x 10 BAGS)

● NET WT.: 22 LB (10 KG)



GREEN TEA POWDER
2 in 1
二合一抹茶

● Q' TY: 2.2 LB x 10 BAGS (1 KG x 10 BAGS)

● NET WT.: 22 LB (10 KG)



GREEN TEA POWDER (MATCHA)
All in 1
三合一抹茶



PURE JAPANESE GREEN TEA
(MATCHA)
日式純抹茶

● Q' TY: 1.1 LB x 10 BAGS (500 G x 10 BAGS)

● NET WT.: 11 LB (5 KG)

① BUBBLE TEA FLAVORED POWDER 珍珠奶茶調味粉

• NON-DAIRY VERSIONS ARE AVAILABLE.



MANGO
芒果



HONEYDEW
哈密瓜



VANILLA
香草



STRAWBERRY
草莓



AVOCADO
酪梨



PURPLE SWEET POTATO
紫地瓜



BANANA
香蕉



BUBBLE ICE COFFEE
泡沫冰咖啡



PEACH
水蜜桃



GRADIENT COLOR
BEVERAGE
漸層粉



COCONUT
椰子



ALMOND
杏仁



CHOCOLATE
巧克力



VLAVENDER
薰衣草

② PUDDING POWER 布丁粉

③ CREAM POWDER 奶蓋粉

④ PASTE POWDER 掛壁粉



PUDDING
雞蛋布丁



CHOCOLATE
巧克力布丁



MANGO
芒果布丁



MILK
牛奶布丁



CHEESE CREAM
起士奶蓋



CREAM
原味奶蓋



CAKE PUFF
蛋糕掛壁



PURPLE SWEET
POTATO
紫地瓜掛壁

● Q' TY: 2.2 LB x 10 BAGS (1 KG x 10 BAGS) ● NET WT.: 22 LB (10 KG)

POWDERS

粉類系列



SNOW ICE POWDERS

VELVETY ICY SENSATION

雪綿綿的口感擄獲人心

We offer multiple flavors of snow ice powder to satisfy your cravings for an icy cool treat in the summer heat.

開發出多種全新口味，滿足不同的胃口，組合變化多，
豐富多彩的顏色，更加吸引消費者目光。





BUBBLE TEA
奶茶



THAI TEA
泰奶



RED GUAVA
紅芭樂



HONEYDEW
哈密瓜



MANGO
芒果



MILK
原味



STRAWBERRY
草莓



GREEN TEA
抹茶



CHOCOLATE
巧克力



SESAME
芝麻



COOKIE ICE CREAM
冰淇淋巧酥



TARO
芋頭

● Q'TY: 2.2 LB x 10 BAGS (1 KG x 10 BAGS)

● NET WT.: 22 LB (10 KG)

① TAIWANESE FRIED CHICKEN POWDER

台式鹹酥雞系列

1



Chicken Pickling Powder
風味浸漬粉

- Q'TY: 2.2 LB * 10 BAGS
(1 KG x 10 BAGS)
- NET WT.: 22 LB (10 KG)

2



Fried Chicken Coating Powder
鹽酥雞炸粉

- Q'TY: 11 LB * 5 BAGS
(5 KG x 5 BAGS)
- NET WT.: 55 LB (25 KG)

3

TAIWANESE FRIED CHICKEN PEPPER AND SALT POWDER

台式鹹酥雞胡椒鹽系列



Superfine Pepper
& Salt Powder
特級胡椒鹽

- Q'TY: 2.2 LB * 10 BAGS (1 KG x 10 BAGS)



Italian Seasoning
& Salt Powder
義大利胡椒鹽



Spicy Pepper
& Salt Powder
麻辣胡椒鹽

- NET WT.: 22 LB (10 KG)



Laver Pepper
& Salt Powder
海苔胡椒鹽

② TAIWANESE SNACKS POWDER

台式點心系列



RED BEAN CAKE POWDER
車輪餅粉

- Q'TY: 7.7 LB * 9 BAGS
(3.5 KG x 9 BAGS)
- NET WT.: 69.3 LB (31.5 KG)



CREPE POWDER
可麗餅粉

- Q'TY: 2.2 LB x 10 BAGS
(1 KG x 10 BAGS)
- NET WT.: 22 LB (10 KG)



SPONGE CAKE POWDER
雞蛋仔粉

- Q'TY: 2.2 LB * 10 BAGS
(1 KG x 10 BAGS)
- NET WT.: 22 LB (10 KG)

③ TAIWANESE TARO BALL

台式芋圓系列



PURPLE SWEET
POTATO BALL
紫地瓜圓



SWEET POTATO
BALL
地瓜圓



TARO BALL
芋頭圓

- Q'TY: 2.2 LB x 15 BAGS (1KGx15BAGS)
- NET WT.: 33 LB (15KG)

TAIWANESE SNACKS

台灣小吃



茶飲店主要設備、器具、包裝材料

EQUIPMENT, UTENSILS, PACKAGING MATERIALS

UTENSILS 器具



Bubble Tea Equipment

All the bubble tea equipment and utensils you need to maximize efficiency.

PACKAGING MATERIALS 包材



CUPS 杯子



STRAWS 吸管



BAGS 杯袋



SEALING FILM 封膜



刨冰機
Ice Shaving Machine



茶咖機
Tea & coffee machine



高速冰沙攪拌機
Blender



果糖定量機
Fructose Machine



搖搖機
Shaking Machine



封口機
Sealing Machine



雪花冰機
Snow Ice Machine



製冰機
Ice Making Machine



沙拉吧冷藏櫃
Refrigerator & Display Counter

珍珠奶茶人文概念館

Bubble Milk Tea Museum



BUBBLE TEA AROUND THE WORLD

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Edition 2024 / 09 TAIWAN

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